

*"Intelligent solutions delivered with innovation & integrity ~ one Company at a time!"™*

## Who We Are

PROFOUND RESULTS CONSULTING is a Kirkland, Washington based firm that specializes in strategic planning, group facilitation, executive coaching, leadership development, performance management, team communication, customer service training, change management and organizational systems improvement.

PROFOUND RESULTS, led by founder and President, **Ron Morey**, has assembled an outstanding team of professionals with strengths in strategic business systems, professional development and corporate education to serve our client organizations. These skilled specialists deliver innovative products and services designed to enrich & enhance overall business *results*. The outcome is *profound* organizational improvement in the key areas of strategic design, tactical implementation and professional business relationships.

PROFOUND RESULTS' team is a unique blend of individuals with extensive experience in cutting edge leadership practices, strategic planning, innovative thinking and high performance team development. We design and deliver practical tools to improve operational systems, enhance customer service delivery and provide sensible 'hands-on' business training & education for employees at every level of an organization.

## What We Do

PROFOUND RESULTS takes a systems view of leadership and business development. We consider that the process of building strong leadership and solid business tools is the result of an *ongoing process* of learning and continuous improvement, rather than the outcome of any single "event" which attempts to impart unilateral change. Success can then be measured in terms of the effectiveness of how people work together qualitatively to achieve lasting improvements in both productivity and in customer/employee satisfaction.

## What You Can Expect

<u>OUR METHOD &amp; CONTENT</u>	<u>TARGETED RESULTS</u>
<ul style="list-style-type: none"> <li>• A strategic approach to organizational development through leadership...</li> </ul>	<ul style="list-style-type: none"> <li>• ...Systematically fulfilling your company's mission, envisioning the future &amp; meeting customers' needs.</li> </ul>
<ul style="list-style-type: none"> <li>• Concentrating on real workplace issues, strategies, goals and business outcomes ...</li> </ul>	<ul style="list-style-type: none"> <li>• ... Identifying lasting solutions focused on clients' key <i>results</i> and the best approach to get there.</li> </ul>
<ul style="list-style-type: none"> <li>• We focus on developing communication skills and relationships that work effectively...</li> </ul>	<ul style="list-style-type: none"> <li>• ... Resulting in a growing trust that helps expand both individual &amp; team capabilities.</li> </ul>
<ul style="list-style-type: none"> <li>• Matched to the needs of your organization...</li> </ul>	<ul style="list-style-type: none"> <li>• ...identifying &amp; building on your strengths.</li> </ul>
<ul style="list-style-type: none"> <li>• Our professionals ask the right questions instead of providing "the answers"...</li> </ul>	<ul style="list-style-type: none"> <li>• ...We move business teams toward discovering their own practical and lasting solutions.</li> </ul>
<ul style="list-style-type: none"> <li>• Offering innovative ways to move leadership &amp; workgroups toward positive outcomes...</li> </ul>	<ul style="list-style-type: none"> <li>• ... Providing relevance and context that helps employees embrace new methods, ideas and results.</li> </ul>

## Our Mission:

*PROFOUND RESULTS CONSULTING ensures the achievement of long-term strategic goals by offering intelligent business solutions, innovative services and professional integrity ~ one company at a time.*

## How You Can Reach Us

PROFOUND RESULTS CONSULTING can be reached by calling **Ron Morey** at (425) 417-7777  
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