CHARACTERISTICS OF SUCCESSFUL TEAMS

Successful teams have seven "value characteristics" in common:

1. A clear, mutually understood, mutually agreed upon team mission.

Benefit: Focuses energy & efforts into common direction.

2. Clear assignment of individual responsibility and mutual accountability.

Benefit: *Increased coordination, efficiency & motivation.*

3. Mutual understanding of all roles and how they fit together to accomplish the team's / organization's mission.

Benefit: Coordination, "big picture" awareness, enhanced motivation & integrated team work; encourages creativity and cooperation.

4. Advanced problem solving, decision making, action taking skills.

Benefit: Ability to close the gap between where you are (today) and where you want to be (the goal); allows disagreement & solves problems.

5. Ability to focus on the most vital activities.

Benefit: The most important things get done; innovation is encouraged.

6. An open information & communication system that is both accurate & current.

Benefit: Knowledge and intelligence flow freely. Feedback on goals is regularly provided. Clear communication builds trust among team members (and short-circuits the grapevine).

7. Individuals who exhibit trust and respect in their actions toward each other.

Benefit: Increased synergy and goal achievement through "win-win" relationships and an attitude of genuine commitment to mutual goals.



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Consulting Excellence

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